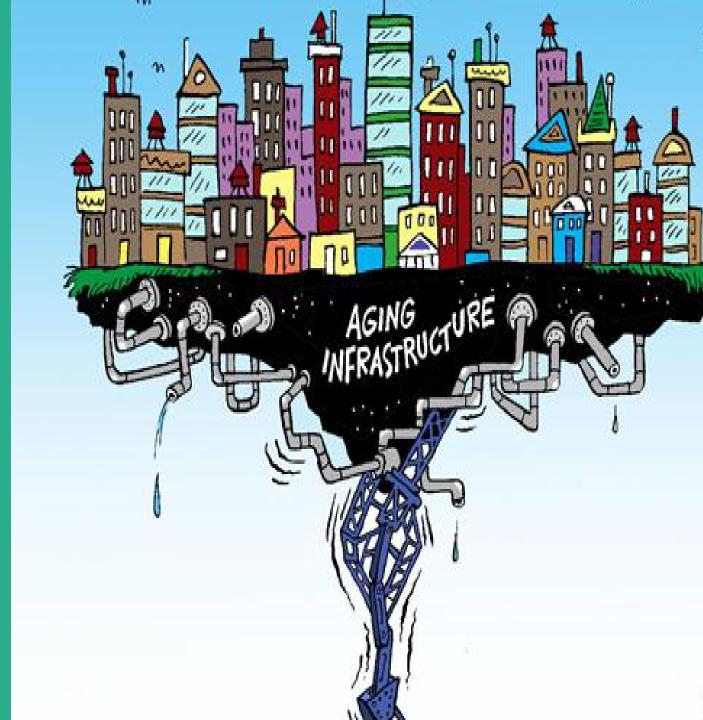
LEADERSHIP MINDSET on the Asset Management Adventure



#### Everything is fine. We are just a LITTLE STRESSED OUT



"Thinking about Thinking" Higher Reasoning Executive Function

#### **Prefrontal Cortex**

9 Functions of the Prefrontal Cortex

Empathy
Insight
Response Flexibility
Emotion Regulation
Body Regulation
Morality
Intuition
Attuned Communication
Fear Modulation

#### **Limbic Brain**

 Fight, flight, freeze stress response
Thinks, "Am I safe? Do people want me?"
Emotions live here

#### (AND HOW TO AVOID THEM)



## MAKE PROMISES **AND SPEW** CATCH PHRASES



### AVOID THE TRUTH



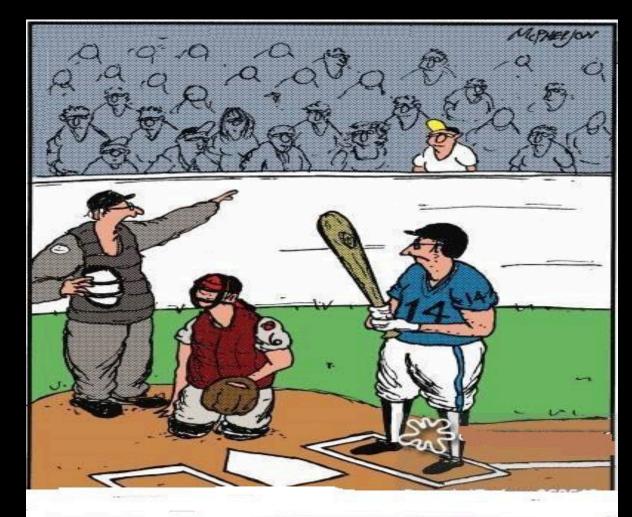
# You can't cut taxes without cutting services.



### SHORT TERM THINKING

I'M NOT SAYING YOU'RE STUPID I'M JUST SAYING YOU'VE GOT BAD LUCK WHEN IT COMES TO THINKING

## PEOPLE PLEASING



"Whoa! Time out. The loud guy in the white shirt is right – that was a ball. My mistake. Sorry everyone. Thank you, sir."

## AVOID CONVERSATIONS ABOUT RISK



COMPLAIN CRITICIZE BLAME



### AVOID DISCOMFORT



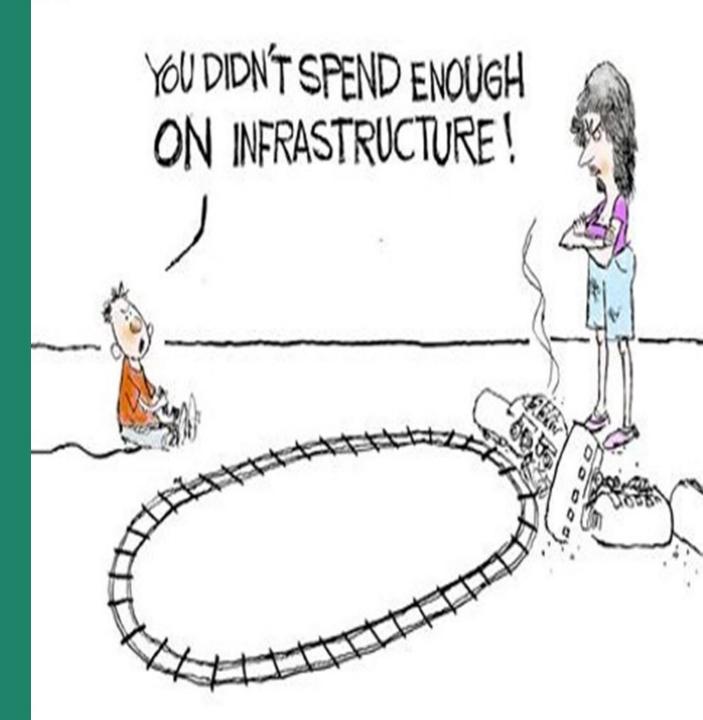
### OPTIMAL



## Be a Good Ancestor



## Don't let be said of you





#### **DESIGN the future you** want: Healthy Sustainable Secure Vibrant



## How brave are you?

I know ya think its boring But the numbers are soaring The deficit ain't going away

You think your getting hosed 'cause you still drive on the roads You're gonna have to fix 'em someday Can't just defer And only do what you prefer The sewer needs to handle the flush

Your kids will be annoyed If the water's null and void They'll wonder why you didn't rush

Take'n care of business Everyday Take'n care of business Everyway Take'n care of business It's alright Take'n care of business It won't happen overnight COMEON

- **Keyboard warriors are busy**
- Putting people in a tizzy
- They like to work at nothing all day

The front line folks are begging 'cause the ducktape is a fraying And nobody is willing to pay Better start behaving 'cause the climate is changing Don't bury your head in the sand

If the arena roof is breakingTake'n care of businessIf ya think the staff is fakingIt's alrightBetter listen up again and again...Take'n care of business

Take'n care of business Everyday Take'n care of business Everyway Take'n care of business It's alright It won't happen overnight

#### **COME ON**

## THANK YOU



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